



# SMSF ADVISERS NETWORK PTY LTD

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## FINANCIAL SERVICES GUIDE ADVISER PROFILE & FEE SCHEDULE

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FSG Part 2 of 2

### Who Are We?

Business Name: Acknowledge Advisers Pty Ltd  
Address: 1/613 Canterbury Road  
Surrey Hills, VIC 3127  
Postal Address: PO Box 43  
Surrey Hills, VIC 3127  
Phone Number: (03) 9899 6164  
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Acknowledge Advisers Pty Ltd (ABN 15 619 202 729) is a Corporate Authorised Representative No. (125 4877) of the SMSF Advisers Network Pty Ltd.

Acknowledge Accounting provides a range of accounting, taxation and SMSF services specialising in small to medium business clients. We are a professional, dynamic Chartered Accounting firm purpose-built to work with private companies, individuals and families. We are big enough to have all the experience and technical expertise our clients may require; however, we are small enough to give our clients the personal attention they deserve.

Please be aware that Acknowledge Accounting Pty Ltd is a business that may be associated with the provision of our advice to you. As a result of this association, the below listed Authorised Representatives may benefit from the payment of fees to Acknowledge Accounting Pty Ltd in addition to the fees charged for advice provided under SMSF Advisers Network Pty Ltd. Confirmation and details of the fees involved where this arrangement is applicable, is included in your Statement of Advice.

Details of Authorised Representatives of the SMSF Advisers Network Pty Ltd who can provide you with financial advice within our office are as follows:

**Kevin Mottau**

**Director**

**Authorised Representative No:**001254878

**Email:** kevin.m@acknowledgea.com.au

Kevin has been providing accounting and taxation advice for over 15 years. After graduating from Monash University with a Bachelor of Business & Commerce, he qualified as a Chartered Accountant and holds a Public Practice Certificate. He is also a Registered Tax Agent and SMSF Registered Auditor. Having completed studies in superannuation and Self Managed Superannuation to meet the ASIC criteria to provide personal advice, Kevin looks forward to continuing to provide his clients with advice regarding their superannuation needs.

Kevin Mottau is remunerated by means of profit share of the funds generated through SAN

**Andrew Tulipano**

**Director**

**Authorised Representative No:**001256723

**Email:** andrew.t@acknowledgea.com.au

Andrew is a graduate of Swinburne University of Technology (2011). He enjoyed his time studying a Business degree specialising in Accounting, Economics and Finance. He is a founding member of Acknowledge with whom he completed his Graduate Diploma of Chartered Accounting with Chartered Accountants Australia & New Zealand. With an abundance of drive and dedication, Andrew is committed to providing our clients with sound superannuation and SMSF advice, having completed further studies in superannuation and self managed superannuation to meet the ASIC criteria to provide personal advice.

Andrew Tulipano is remunerated by means of profit share of the funds generated through SAN

**Your Adviser, as detailed above can provide strategic advice in the following areas:**

- Basic Deposit Products; and
- Superannuation (including Self-Managed Superannuation Funds).

**How we charge**

Fees are charged according to the work undertaken by your adviser and may be charged on an hourly basis or as a flat fee, or as a combination of both. A fee may be charged for the initial work in developing and implementing a strategy, as well as for ongoing monitoring and reviews.

**Hourly Rates**

A typical rate for fee for service arrangements is between \$300.00 and \$350.00 per hour plus GST.

**Advice Preparation Fee**

This is a once off fee charged for the preparation of the advice provided. Professional Advice Fees depend upon the type of advice required and can typically range from \$600.00 to \$5,500.00 plus GST. The cost will be determined by the advice requirements. This fee is applicable even if you decide not to proceed with the advice provided

**Implementation Fees**

To implement our advice, we may charge a fee. This fee is typically between \$400.00 to \$1,100.00 plus GST depending on the advice strategies and time involved.

### **Ongoing Advice Fees**

We offer an ongoing review service to ensure you are on track to achieving your goals and objectives as well as addressing any issues that may arise. The cost of this service will vary depending on your level of service required or selected. This fee can range between \$1,200.00 and \$3,500.00 plus GST per annum

Details of all fees will be clearly outlined in the Statement of Advice.

All fees are paid directly to SMSF Advisers Network who then pays the income to the Authorised Representative on a bi-monthly basis.

### **Referral Fees**

SMSF Advisers Network Pty Ltd and its Authorised Representatives may work closely with many professional people and organisations such as solicitors to assist in providing you with advice.

Where we receive referrals from these sources, there may be a referral fee paid or received. Referral fees are not a separate charge to you. Referral fees will be disclosed to you at the time of referral and/or will be detailed in your Statement of Advice

We currently do not have any referrals in place.